

BUSINESS • LIFE KENILWORTH

PUBLISHED BY KENILWORTH CHAMBER OF COMMERCE



Issue #2

March 2008

The Kenilworth Chamber of Commerce is an affiliate of the Gateway Regional Chamber of Commerce.

**NEXT
CHAMBER
MEETING**
March 12, 2008
8:30 am
**KENILWORTH
PUBLIC LIBRARY**
548 Boulevard

**MARCH MEETING
TO FEATURE
POLICE CHIEF
DOWD**

Kenilworth Police Chief William Dowd will be speaking to the Chamber of Commerce on Wednesday, March 12th at the Library.

What to Expect at Meetings – At Kenilworth Chamber Meetings you'll be networking with other businesses, learn what's going on in the Borough from municipal officials, and have the opportunity to explain through the Member Spotlights what you do and why you're the best at it!

You may just show up but we would like a head count. Please respond as to your attendance by calling the Chamber office, by fax or via email to helendurish@gatewaychamber.com.

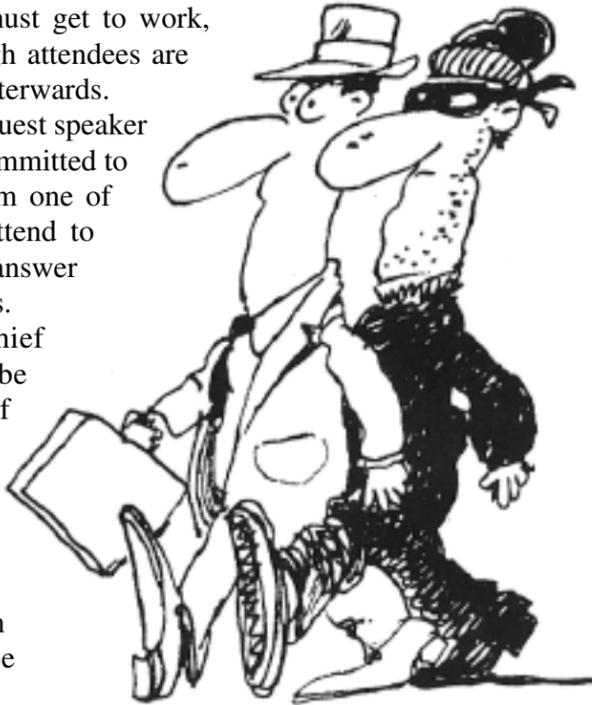
CHIEF DOWD TO DISCUSS ID THEFT AT NEXT CHAMBER MEETING

The Kenilworth Chamber of Commerce meetings are open everyone in the Kenilworth community, not just members, and not just businesses. Residents are welcome to attend meetings as well.

The meetings are the second Wednesday of the month and are held at different locations. The meetings are casual and refreshments are served. They start at 8:30 am and, mindful that people must get to work, they do not run long, though attendees are welcome to stay and chat afterwards.

Each meeting features a guest speaker and Mayor Fiamingo has committed to having a representative from one of the borough departments attend to make a presentation and answer questions from the attendees.

Kenilworth Police Chief William Dowd will be speaking to the Chamber of Commerce on Wednesday, March 12th, at the Kenilworth Library. Dowd, who has been the Chief for seven years and is in his thirty-eighth year with the department, will be



updating the chamber on what is currently happening in Kenilworth. He will also give recommendations on how to prevent becoming a victim of identity theft and what to do if you unfortunately are.

Joining Police Chief Dowd will be Kenilworth Detective Jim Grady, who is also the president of the Union County Juvenile Officers Association. Parents with concerns about juvenile law would be wise to attend.

This is a great opportunity for the members of the community to interact with borough officials in a casual setting. It is tough for people to find time in their busy days to contact borough representatives to discuss matters of their concern. By attending the Chamber meeting, Chief Dowd and Detective Grady are showing us the community service side of the Police Department that people seldom see.

There are many programs run by the department that are helpful to individuals and businesses in becoming more safe and secure. Becoming familiar with those who serve on the force and what they can do for you is very beneficial in preventing you from becoming a victim.

2 OPPORTUNITIES FOR BUSINESSES TO MIX WITH POLICE DEPT.

On March 10th, the Kenilworth Silver Card Association will be holding their annual fund raising dinner at the Garlic Rose Restaurant, 28 North Ave. West, Cranford. This is a good opportunity for businesspersons to meet Kenilworth Police Officers and fellow business people in an informal setting. Tickets are \$50 each and may be obtained by calling Rob Schielke at (908) 931-9030 or Ken Mentzel at (908) 740-5281.

The Kenilworth P.B.A. is holding their Annual Angelo Cicariello Golf Outing on Monday, May 19th, at the Neshanic Valley Golf Club in Neshanic Station.

Interested parties may contact any P.B.A. member. Registration forms can be obtained at the front desk of Police Headquarters.

Sponsorships are also available for this event.

KENILWORTH PUBLIC LIBRARY HAS SOMETHING FOR EVERYONE

The Friends of the Kenilworth Public Library want you to place your VOTE of confidence in the library by ELECTING to become a member of the Friends. Now in its 23rd year, the Friends provide monetary and other support to the library for a wide range of programs and activities. Previous purchases by the Friends have included a digital camera, portable microphone, rolling coat rack, DVD display table, books and DVDs. The Friends also provide financial support for library programming for children and adults and can often be found staffing the refreshment tables at major library events. Individual membership in the Friends costs as little as \$5.00 a year, with a family membership costing only \$10.00. Other membership categories include the \$15.00 patron level, \$25.00 sponsor level, and the \$50.00 Best Friend level. Donations of any amount are always welcome.

Summer reading program update: Hold the date: August 7 has been set as the date for the library's 7th annual summer reading club cash-free tricky tray for children and teens, to be held in the corporate cafeteria of the Schering-Plough Corporation on Galloping Hill Road. Coordinator of Children's Services Robin Koerner is already beginning to collect prizes for this unique Kenilworth Library event. Donations of new merchandise in sealed packages or with labels still attached are always welcome. Toys, books, DVDs, school supplies, stuffed animals and gift certificates

all make wonderful prizes. Too busy to shop? Make a cash donation to the library and let the library staff do the shopping for you. For more information, please call Mrs. Robin Koerner at 908 276-2451.

Spring Programming Update – mark your calendar for these special events.

The library will hold a three part documentary film festival on March 31, April 7 and April 14, featuring three recent films by British filmmaker Phil Grabsky.

"Escape from Luanda" tells the story of students who attend the only music school in the war torn African nation of Angola; "Heavy Water" is based on the award winning poetry of Mario Petrucci and follows the aftermath of the 1986 nuclear disaster in Chernobyl; "The Boy who Plays on the Buddhas of Bamiyan" follows the life of an 8 year-old boy named Mir who lives among the ruins of the "Buddhas of Bamiyan", the tallest stone statues in the world which were destroyed by the Taliban in March of 2001. Because space is limited, pre-registration is required and can be done at the library or by calling 908 276-2451. Priority registration will be given to Kenilworth residents. Register now because space is limited.

Stop by the library on Tuesday, March 25, between the hours of 3:00 and 8:00 PM to participate in a blood drive run by the Blood Center of New Jersey. The Blood Center will be offering special incentives to those who donate.

Kenilworth Chamber of
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BUSINESS • LIFE KENILWORTH

Kenilworth Business Life is published by the Kenilworth Chamber of Commerce, which is an affiliate of the Gateway Regional Chamber of Commerce.

Over three thousand newspapers are printed monthly and distributed free to every postal patron in Kenilworth.

Although great care has been taken to ensure the information contained within is accurate, Gateway Regional Chamber of Commerce assumes no liability for errors or omissions.

Gateway Regional Chamber of Commerce welcomes the comments and concerns of its readers put into writing and sent to:



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Mission Statement:

The Gateway Regional Chamber of Commerce is a business organization which represents and advances the business interests of its members.

As the largest business-to-business association in the New York/New Jersey region, the Gateway Chamber strives to:

- Represent and advance the business interests of our 1,800 members.
- Offer more networking events and opportunities than any other business organization in NY/NJ region.
- Maintain our 95% retention rate.

SPEND YOUR TIME MARKETING

Kenilworth Chamber of Commerce members are automatically members of the Gateway Regional Chamber of Commerce. The Gateway organization facilitates our local chamber along with twelve other communities. With 1,800 members it is the largest business organization in the state. Your business will be networked across the entire Gateway marketplace. You are also encouraged to get involved with them at the regional level. The exposure has had proven success for many local businesses.

The Gateway Chamber also maintains a Members Discount Program in which

businesses offer other members savings on products and services.

The following is a list of upcoming events being held by the Gateway Chamber of Commerce. Non-members are also invited to the events.

By networking at these meetings you meet hundreds of perspective customers and for some events all it will cost you is your time. People want to do business with people they know. There is no better way to start those contacts than with these chamber events.

Make attending part of your business routine.

WHAT'S COMING UP!

Date / Even / Times / Location

- MAR 6 NETWORKING PROFESSIONALS OF NJ BREAKFAST MEETING**
7:30 AM Perkins of Green Brook, 297 US Highway 22 East, Green Brook
- MAR 6 WORKFORCE EDUCATION COMMITTEE**
8:45 AM Chamber Office, 135 Jefferson Avenue, Elizabeth
- MAR 11 BREAKFAST WITH OSHA**
8:00 AM Crowne Plaza Hotel, Garden State Parkway exit 135, Clark
"OSHA Updates - Are You in Compliance?"
presented by Michael Yarnell US Department of Labor - OSHA
- MAR 12 KENILWORTH CHAMBER MEETING**
8:30 AM Kenilworth Library
- MAR 14 LOCAL & COUNTY AFFAIRS COMMITTEE**
8:30 AM Check our website for meeting location
- MAR 18 WORKFORCE EDUCATION "BUSINESS & EDUCATOR BREAKFAST"**
8:00 AM The Westwood, 438 North Avenue, Garwood
- MAR 18 IRISH BUSINESS ASSOCIATION MEETING**
6:00 PM Molly Maguire's Irish Pub & Restaurant, 1085 Central Avenue, Clark
- MAR 19 EMPLOYER LEGISLATIVE COMMITTEE MEETING**
8:00 AM Lana's Fine Dining, 1300 Raritan Road, Clark
- MAR 19 LINDEN CHAMBER OF COMMERCE "MARTINI TASTING"**
6:00 PM III Amici Ristorante, 1700 W. Elizabeth Avenue, Linden
Reservation requested - Cost: \$25 per person
- MAR 20 GATEWAY ASSOCIATION OF BUSINESS WOMEN LUNCHEON**
11:45 AM La Casa di Martino, 301 West Clay Avenue, Roselle Park
Reservation requested - Cost: \$25 for Chamber Members - \$35 Non-Members
- MAR 25 LINDEN CHAMBER MEETING**
8:30 AM Epicor Incorporated, 1414 East Linden Avenue, Linden
- MAR 26 CLARK CHAMBER MEETING**
8:30 AM Hosted by Prevention Links, Inc. 35 Walnut Avenue (Suite 17), Clark
- MAR 27 SPRINGFIELD CHAMBER MEETING**
8:30 AM OEM Office, Springfield Fire Department, Mountain Avenue, Springfield
- MAR 28 SOMERSET HILLS BUSINESS NETWORK BREAKFAST MEETING**
8:00 AM New Jersey National Golf Club, 579 Allen Rd., Basking Ridge, NJ
- MAR 31 19TH ANNUAL MAYORS DINNER**
6:00 PM Newark Airport Hotel (formerly the DoubleTree Hotel)
1000 Spring Street (Route 1 South, Elizabeth)
- APR 1 GATEWAY AFTER HOURS**
6:00 PM Blackthorn Irish Pub & Restaurant, 651 Michigan Avenue, Kenilworth
Cost: \$10 Chamber Members - \$20 Future Members

**For additional event information call the Chamber at 908-352-0900
or visit our website at gatewaychamber.com**



Visit us

www.gatewaychamber.com

It's good for business.

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ADVERTISING & PRESS RELEASES

Inquiries concerning advertising and submissions of press releases can be made to the Gateway Regional Chamber of Commerce via phone, fax or email to:

KATE CONROY

Email: KateConroy@GatewayChamber.com

Phone: 908-352-0900

Fax: 908-352-0865

When asked what was his secret to success, Ted Turner responded "early to bed . . . early to rise . . . advertise". The beauty in this statement is its simplicity. In fact I'd like to simplify it even further and just say "advertise". Depending on your business, sleeping habits may not have all that much to do with success.

If you have a product or service it does no one any good unless they know about it. The strange thing is that many business owners concentrate on everything but marketing themselves. There are businesses with quality service and merchandise that struggle do to lack of advertising.

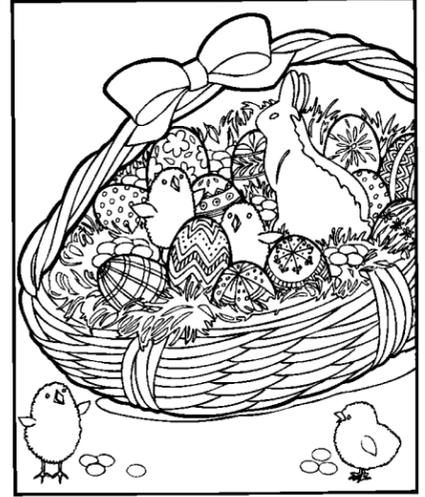
For some people it's a hard to grasp the concept. It seems expensive and it is difficult to measure results. The fact of the matter is that advertising does work. The evidence is in the

success stories of our chamber members.

The same businesses that are failing don't think twice about spending ridiculous amounts of money on ads and window signs announcing that their business is up for sale.

Advertising does not have to be expensive. In fact advertising done correctly pays for itself ten times over - that's the idea. There are endless places to put your advertising dollars. The wrong places will eat up your hard earned dollars. The right places will bring you success.

The Kenilworth Chamber is creating opportunity for small businesses to reach a large audience for little cost. This newsletter will be printed and mailed to every household and business in Kenilworth. At \$50, it's the best bang for your advertising buck. Call Kate Conroy today to place an ad: 908-352-0900



Kenilworth Recreation sponsors

EASTER EGG HUNT

**Saturday
March 15th**

10 am

at

Black Brook Park

**Easter craft
to follow at
Recreation Center
12:00 noon**

To register for the craft please visit www.kenilworthrecreation.com and fill out registration form.

OUR FIRST LETTER!

Kenilworth resident, Barbara Wirkus, sent Kenilworth Business Life its first letter, via email.

We thank her for kind her sentiments, thoughtfulness and taking the time to write us.

We welcome more letters and involvement in the newsletter from residents, organizations and businesses. Feel free to submit information about the great stuff that is happening around town.

Subject: Re:
Issue #1 Business-Life Kenilworth

Kate,
Received the first issue of the Chamber of Commerce newsletter today! Enjoyed reading it even though I'm not a business. Good way to keep informed about "my town". I think it's a great idea and wish you much success with it!
Warm Regards,
Barbara Wirkus

GATEWAY AFTER HOURS MEETS FIRST TUESDAY OF EVERY MONTH AT BLACK THORN

Gateway After Hours is THE place to be, so come out and kick the week - and month! - off right!

Where:

Blackthorn Restaurant & Irish Pub
651 North Michigan Avenue
Kenilworth, NJ 07033

Next meeting: April 1st, 2008

Time: 6:00 PM - 30-minute commercials
6:30 PM till 8:00 PM - open networking

Cost: Gateway Members: \$10.00
Future Members: \$20.00

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KENILWORTH GOSPEL CHAPEL ROOTED IN BOROUGH FROM DAY ONE

Kenilworth Gospel Chapel has an interesting history because of its involvement with the beginning of the borough of Kenilworth.

In the late 1800s, commercial development in the area west of Newark and south of Orange was underway. A clothing company was one of the largest moving into the area, employing several hundred people. But these all lived in New York City, and transportation was a real problem. So the clothing company decided to have a residential area built in what was then called the New Orange Industrial Park, and sought bids for the development and construction of 100 homes. The successful bidder was the construction company owned by James Arthur of Philadelphia.

Mr. Arthur arrived in 1898 with a group of construction men, and these men with their families and a few already living in the area, were the founders of the borough of Kenilworth. But Mr. Arthur was a Christian, associated with the brethren assemblies, and many of those he brought with him were also.

In that same year, 1898, George MacKenzie, a 33-year-old immigrant from Scotland who had been saved in a New York City mission a few years earlier, had begun teaching at a Bible Institute in Philadelphia. Largely self-taught and having no association then with assemblies, he had discovered the New Testament principal of the oneness of the body of Christ, and began teaching this, which led to his early dismissal from the school. But the Lord had led him into the acquaintance of James Arthur, perhaps a year or two earlier, who then was associated with a

small Presbyterian church. Recognizing his teaching and preaching gifts, Mr. Arthur invited George MacKenzie to teach them these New Testament truths. The group soon withdrew from the Presbyterian association and formed the West Philadelphia Assembly (later known as the Lansdowne Gospel Hall).

And so it was that James Arthur brought with him to New Orange/Kenilworth a substantial New Testament church testimony. George MacKenzie, who had identified with the 'Grant' brethren by then, moved to the area at the request of Mr. Arthur in about 1905 and soon took up his calling as an itinerant preacher, traveling widely, and apparently living for a time in St. Louis.

In the early 1900s, it is known that a group of assembly Christians was meeting in a small building at 17th Street and Monroe Avenue; these were probably the group identified with Mr. Arthur, who are said to have met initially in various homes. In 1908, the meeting place of these Christians was located in the Council Chambers of the present municipal building.

A few years later they moved to a store at 52 South 21st Street (now Orange Avenue). In about 1933, the Christians started a Sunday School work there. Upon growing, they decided they needed their own chapel. The lot at the corner of Newark Avenue and South 23rd Street was donated to the group by Howard Gillings, and ground was broken for construction in July 1936. Kenilworth Gospel Chapel was dedicated in December of 1936.

By consistent door-to-door visitation, series

of meetings once or twice a year, and the use of able speakers at the Gospel meetings, the work grew. By the beginning of 1948 they had expanded their quarters, and undertook a five-week Gospel campaign with Lester Wilson, then of Greensboro, NC. The assembly grew rapidly after that. Over the years, many additions have been made to the building, until now it extends from Newark Avenue to Passaic Avenue along 23rd Street.

Besides the MacKenzie, Arthur, and Gillings families, Mrs. Winnie Dyke is also remembered as having a strong influence in the early days of the assembly, and conducted a home Sunday School. Fred MacKenzie, son of George MacKenzie, was a strong leader in the assembly for many years. He was president of The Fields and then Christian Missions in Many Lands (CMML). He became a leader among many assemblies and was influential, with many others, in breaking down the barriers between the 'Grant' and 'open' assemblies in the area. Kenilworth has for many years been counted among the 'open' assemblies. Other leaders over the years have included George Sharp, Frank MacMillian, Ben Hubinger, William Baxter, Alec Carver, William Arthur, and James Arthur, Jr.

Kenilworth Gospel Chapel now numbers about 125 adults and children. The assembly has commended Bob and Joyce Clark (jointly with Maplewood Bible Chapel), who have an extensive preaching and radio ministry. Others have been commended to the Philippines and South Africa.

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KENILWORTH
Gospel Chapel

Kenilworth Gospel Chapel invites you to join us for the following services:

Good Friday Service Friday, March 21st @ 7:30 p.m.

Easter/Resurrection Sunday Service @ 11:00 a.m.

Sunday School for children of all ages @ 11:00 a.m.

*Nursery Care available for both services as well

Our doors are always open to newcomers. Come join us!

Kenilworth Gospel Chapel
23rd St. and Newark Ave., Kenilworth, NJ
www.kenilworthgospel.org

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UNION HOSPITAL GETS NEW LIFE

By Rod Hirsch

Not long ago on life support, Union Hospital has made a remarkable recovery. Union Township is negotiating with a developer who would transform the former Union Hospital into a state-of-the-art Medical Mall, featuring doctor's offices, a surgi-center and other ancillary medical services.

The 240-bed community hospital was closed in October after a deal to transfer the facility from St. Barnabas Health Care System to Trinitas Hospital ran into trouble with state regulators.

Mike Minitelli, Union Township director of economic development, confirmed the township is in serious negotiations with a developer whose plans for the facility would mimic the menu of services offered by a hospital.

Minitelli declined to go into specifics while negotiations are ongoing.

"I'll put it this way, we're trying to fill the void of a hospital," he offered.

"Obviously we're looking for something similar to what we had. However, if we can't attract a hospital, we're looking to model something close to that, the same kind of usage, physicians' offices, a surgi-center, that sort of thing."

Ellen Green, a spokesperson for St. Barnabas, confirmed that negotiations are ongoing.

"We are in the final stages of negotiations with a developer who will build a medical mall with doctors' offices and health care outpatient services," she said.

St. Barnabas also has contracted with Overlook Hospital to maintain and operate the ambulatory emergency medical center at Union for the next three years.

Township Mayor Clifton People confirmed negotiations with a purchaser were ongoing, but would offer little additional information.

"As soon as something happens, by all means we will let the residents know," the mayor said, adding there are no time frames or deadlines.

"Down the road we're confident that we'll have something there that will deliver health care to the community, that's uppermost in our minds," People said, who is pleased that the former hospital's emergency room continues to operate.

State law requires that a hospital continue its emergency room operation for a period of time as part of the closure agreement.

The plan scuttled by the state would have transferred ownership of Union Hospital, which was purchased by St. Barnabas 13 years ago, to Trinitas. In turn, Trinitas was to have dismantled and redefined the size and mission of the 240-bed facility in an effort to restore a measure of financial stability while maintaining high levels of care and continued access to emergency services for residents of western Union County.

Other key components of the plan included:

- Union Hospital would have remained open and maintained full emergency room capabilities on a 24-hour, seven-day-a-week basis.
- The 240 acute care medical and surgical hospital beds were to have been eliminated and replaced by 30-40 sub-acute care beds to accommodate less serious cases.
- Community outreach programs were to have been expanded.
- St. Barnabas absorbing \$28 million in debt and \$40 million in loans it had extended to

Union Hospital.

•Trinitas receiving \$15 million in state funding for renovations to the building.

•Eliminating more than 200 jobs.

State Assemblyman Joe Cryan (D-20) expressed reservations about the deal during negotiations last year but said he would have accepted the plan because it was "better than any other alternative."

Gary Horan, president of Trinitas Hospital, said the deal unraveled because state financing authorities were reluctant to extend another loan to Trinitas, already burdened by the costs associated with the takeover of Elizabeth Hospital.

"We were ready to go," Horan said, "but the one big negative was we needed a loan to do the renovations. The state and financing authorities thought having another loan out there was not the way to go.

"We have to be careful we don't over-leverage ourselves and that's a legitimate concern, and that's the positive side of what happened. We don't have \$15 million in debt to worry about.

"I think we had a very good plan but it didn't work out."

Horan said Trinitas has juggled its plans and, absent the space that would have been afforded at Union Hospital, is going ahead with a reconfiguration at its existing facility, including new construction of an ambulatory center, in part to handle the additional volume of patients from Union Township seeking medical attention.

"That was one of our main interests with Union Hospital," he said.

CHESS ANYONE?

Established in 1972, the Kenilworth Chess Club is a fun and active club with both beginner and master chess players. We meet every Thursday night beginning at 8:00 p.m. in the Recreation Building at 575 Kenilworth Boulevard in Kenilworth, New Jersey on the corner of 24th Street. Enter through the rear door.

Visitors and new members are always welcome and chess lessons are available. Membership is \$15 per year. Membership is not required to play, but some activities (such as our annual Club Championship tournament) are open only to members. Chess sets, boards, and clocks are provided.

Most meetings feature casual play and discussion. We also often host lectures, rated and unrated tournaments, team matches, and other chess events.

Est. 1972

Kenilworth Chess Club

Meets every Thursday night beginning at 8:00 p.m.

Kenilworth Community Center and Recreation Building
575 Boulevard in Kenilworth at the corner of 24th Street

Visitors are always welcome, beginner to master.
 Membership is not required to play
 Enter through the rear door.
www.kenilworthchessclub.org





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 KATE CONROY
 kateconroy@gatewaychamber.com

ADVERTISING IN THIS NEWSLETTER

Each month 3,500 papers are printed and mailed to every household and business in Kenilworth. Approximately 2,710 homes and 720 businesses. The ads are affordably priced with a special lower rate for members of the Gateway Chamber of Commerce. Call today to reserve your space in the next issue.

This size ad is only \$90
 For Kenilworth Chamber Members
 \$100 for non-member

AD RATES

1 unit = Business card size ads (3 1/2" x 2")

	Non- Members	Members
1 Unit (Business card)	\$60	\$50
2 Units	\$100	\$90
4 Units	\$180	\$160
6 Units	\$240	\$200
1/2 Page	\$360	\$300
Full Page	\$600	\$480

Pay for 12 months and get 2 FREE!
 * **This size ad - only \$90** *
 For Kenilworth Chamber Members

SPECIAL OFFER FOR NEW MEMBERS!
 Join the Chamber and subtract the cost of your ads from your membership dues!
IT'S LIKE GETTING FREE MEMBERSHIP

THE KENILWORTH BUSINESS DIRECTORY IS IN THE WORKS! DON'T MISS THE CHANCE TO PLACE AN AD!

The Kenilworth Chamber of Commerce is pleased to announce the production of the premiere edition of the Kenilworth Business Directory. The directory promises to be an outstanding resource for Kenilworth businesses as well as an inexpensive vehicle for advertising opportunities. In step with the positive changes happening in Kenilworth, the Chamber of Commerce will strike the market place with the directory promoting Kenilworth and Kenilworth businesses. The upscale production will be

circulated throughout the county enticing consumers to consider Kenilworth THE place to do business. Besides references to important public information, the 15,000 books will list approximately 750 businesses ensuring that the book will be a valuable tool to keep in the home or office.

Every business will receive a free listing under its appropriate industry heading. The Chamber will make every effort to maintain accurate up-to-date records. As a bonus,

chamber members will receive special recognition along with their listing.

Aside from the free listing, businesses will be solicited to place ads. The response received by advertisers as a result of this book has been overwhelming. So share the success – don't be left out. Placing an ad in this book sets a business apart from the rest. For the opportunity to be recognized as the area's leader in your industry, call the chamber office for more details (908)352-0900.

Make Checks payable to Kenilworth Chamber of Commerce • P.O. Box 300 • Elizabeth, NJ 07207-0300 • 908-352-0900 • Fax: 908-352-0865



Company: _____ Chamber Member _____

Address: _____

Phone: _____ Fax: _____

Contact Name: _____ Title: _____

Industry Heading: _____

Check Ad size preferred	Non-members	Members
_____ 1/8 Page (2 3/4 x 2 3/4)	\$ 75.00	\$ 50
_____ 1/4 Page (2 3/4 x 4 1/4)	\$135.00	\$ 90
_____ 1/2 Page (5 1/2 x 4 1/4)	\$260.00	\$175
_____ Full (5 1/2 x 8 1/2)	\$500.00	\$330
_____ Inside Front & Back Covers	\$750.00	\$500
_____ Back Cover	\$1000.00	\$750

2008-09 KENILWORTH BUSINESS DIRECTORY

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- Every Kenilworth business gets a free listing!
- Advertising available to Kenilworth businesses only!
- Discount advertising prices for Chamber members!
- Chamber members get special recognition in book!
- A valuable keepsake which includes important public information and approximately 720 business listings.

Submit camera ready art or attach information to be designed appropriately.
 Make checks payable to Kenilworth Chamber of Commerce and mail request form and check to Kenilworth Chamber of Commerce, P.O. Box 300, Elizabeth, NJ 07207-0300

Would you like information about joining the Kenilworth Chamber of Commerce? _____

GATEWAY CHAMBER OF COMMERCE FACT SHEET

- The Gateway Regional Chamber of Commerce is the largest business association in the New York Metropolitan Area with about 1,800 members. We hold approximately 150 events per year from large 600-person dinners to small 10-person breakfasts, and everything in between, with a great emphasis on networking and business promotion.
- The Gateway Chamber has a long history dating back to 1911 when it was founded as the Elizabeth Chamber of Commerce by John D. Rockefeller and other New Jersey industrialists.
- Today, the Gateway Chamber serves as the umbrella organization for 13 regional and local chambers and networking groups including:
 - Union County Chamber of Commerce
 - Central Jersey Chamber of Commerce
 - Route 22 Chamber of Commerce
 - Springfield Chamber of Commerce
 - Kenilworth Chamber of Commerce
 - Roselle Park Chamber of Commerce
 - Clark Chamber of Commerce
 - Linden Chamber of Commerce
 - Somerset Hills Business Network
 - Networking Professionals of New Jersey
 - Gateway Association of Business Women
 - Gateway After Hours
 - Irish Business Association

- When you join the Gateway Chamber you automatically become a member of all thirteen sub-groups at no additional cost.
- The Gateway Chamber operates in Union, Essex, Middlesex and Somerset Counties, making it the only multi-county association in Northern and Central New Jersey. The Chamber also has many members in other states, and a growing number outside the United States.
 - The Gateway Chamber is a strong advocate for its members. It works at the federal, state and local levels on both legislative and regulatory issues.
 - The Gateway Chamber publishes its own monthly newspaper, *Inside Business*, which has an estimated readership of 75,000.
 - We consider it to be core to our mission to help our members grow their businesses, and as a result our retention rate has averaged 95% over the last five years. This focus on membership services is at the center of our philosophy.
 - Members of the Gateway Chamber run the gamut from large corporations like Merck, Schering-Plough, Verizon and Continental Airlines, to small and medium-sized businesses, to a very active home-based business group.

KENILWORTH, NJ

Founded: 1907
 Population: 7,574
 Area (Square Miles): 2.08

MAYOR:
 Kathi Fiamingo

COUNCIL MEMBERS:

Salvatore Candarella
 Lawrence Clementi
 Anthony DeLuca
 Brian Joho
 Fred Pugliese
 Tonia Sosnosky

BOROUGH PHONE NUMBERS

Emergency911
 Police Department276-1700
 Borough Clerk276-9090
 Tax Office276-5800
 Board of Health276-2740
 Building Inspector276-5802
 Public Works276-5073
 Library276-2451
 Senior Center272-7743
 Harding School276-5936
 Fire Prevention276-8935

HOW AND WHY TO BECOME A MEMBER

Growth in Kenilworth has been moving so fast on so many fronts that it is difficult to keep track of all the change. The Kenilworth Chamber of Commerce is stepping up efforts to accommodate the needs of business in this

climate. There is great business opportunity that comes with change.

Our main objective is to stimulate the business community and in turn improve the economic climate throughout the entire

borough. The goal is to reach out county-wide and market our borough's resources to a broader base market

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FIRM NAME

ADDRESS

TOWN STATE ZIP

WEBSITE

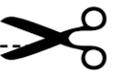
EMAIL ADDRESS

COMPANY REPRESENTATIVE & TITLE

TELEPHONE NO. FAX NO.

BUSINESS CLASSIFICATION

BRIEF DESCRIPTION OF SERVICES



APPLICATION

DUES SCHEDULE

Your investment in dues as a Chamber member is tax deductible as a business expense.

Number of Employees	Dues \$
1 - 5	360.00
6 - 10	445.00
11 - 25	515.00
26 - 50	700.00
51 - 75	845.00
76 - 100	1,080.00
101 - 150	1,340.00
151 - 200	1,750.00
Home-Based Businesses (< 2 employees)	\$235.00
Charitable Organizations	\$360.00
Sales Representative (Admin. fee waived)	\$395.00

INTRODUCTORY DUES SPECIAL

First time new members can deduct the cost of ads placed in the next edition of Kenilworth Business Life newsletter and the cost of an ad in the Kenilworth Business Directory from their first year dues!

Dues amount: _____

Cost of ad in Kenilworth Business Life*: _____

Cost of ad in Kenilworth Business Directory*: _____

Total cost of ads: Pay this amount: _____

*Use member pricing! Subtract cost of ads from dues**: _____

**Pay cost of ads plus difference between dues and cost of ads also if balance exists.

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KENILWORTH CHAMBER OF COMMERCE MEMBERS

Members of the Gateway Regional Chamber are automatically members of their 13 affiliate groups. These are members located in Kenilworth, NJ as of 1/1/08.

ACCESS SELF STORAGE OF KENILWORTH

Ms. Jessica Sparkman
750 Boulevard
Kenilworth, NJ 07033
(908) 259-1020 / (908) 259-1441 Fax
kenilworth@access-stor.com

ADVANCED HANDLING SYSTEMS, INC.

Mr. John Donovan
725 Fairfield Avenue
Kenilworth, NJ 07033
(908) 241-4015 / (908) 241-9083 Fax
ahs83g@netscape.net

AIR SYSTEMS MAINTENANCE, INC.

Mr. Thomas Crozier
718 Jefferson Avenue
Kenilworth, NJ 07033
(908) 241-1555 / (908) 241-8111 Fax
tdc@nac.net

ALERT DETECTION TECHNOLOGY

Mr. J. Anthony Marino
725 Boulevard
Kenilworth, NJ 07033
(908) 620-1200 / (908) 620-1204 Fax
adt@alertdetection.com

ATLANTIC FEDERAL CREDIT UNION

Ms. Maryann Small
37 Market Street
Kenilworth, NJ 07033
(908) 245-1750 / (908) 245-4798 Fax
msmall@atfedcu.com

BANK OF AMERICA - A&P IN-STORE BRANCH

Mr. Daniel Scott
805 Boulevard
Kenilworth, NJ 07033
(908) 620-1069 / (908) 620-1070 Fax
Tina.A.Merkouriou@bankofamerica.com

BLACKTHORN RESTAURANT & IRISH PUB

Mr. Gene Gillespie
651 North Michigan Avenue
Kenilworth, NJ 07033
(908) 687-3311 / (908) 687-5505 Fax

CRINCOLI CONSTRUCTION, LLC

Mr. Peter Crincoli, Jr.
44 North 21st Street
Kenilworth, NJ 07033
(908) 578-5878 / (908) 272-6693 Fax

ENTERPRISE BANK

Ms. Susan DeVizio
490 Boulevard
Kenilworth, NJ 07033
(908) 653-1800 / (908) 653-9499 Fax
susan.devizio@enterprisebank.net

GIORDANO-PICERNO CONSTRUCTION

Ms. Toni Giordano
550 Boulevard
Kenilworth, NJ 07033
(908) 272-8544 / (908) 272-7872 Fax
giogfp@yahoo.com

"HINDER THEM NOT" MONTESSORI SCHOOL

Ms. Sally McGeehan
225 North 8th Street
Kenilworth, NJ 07033
(908) 276-7759 / (908) 276-7759 Fax
sallymcgeehan@verizon.net

HUDSON ENVIRONMENTAL SERVICES, INC.

Mr. Eric Schlauch
4 Mark Road, Suite C
Kenilworth, NJ 07033
(908) 686-5959 / (908) 686-5676 Fax

KENILWORTH BOARD OF EDUCATION

Mr. Vincent A. Gonnella
426 Boulevard
Kenilworth, NJ 07033
(908) 276-1644 / (908) 276-7598 Fax

KENILWORTH BOROUGH

The Honorable Kathi Fiamingo
567 Boulevard
Kenilworth, NJ 07033
(908) 276-9090 / (908) 276-7688 Fax
kathi.fiamingo@ifplaw.com

KENILWORTH INN

Mr. Anthony Longano
Boulevard & South 31st Street
Kenilworth, NJ 07033
(908) 241-4100 / (908) 241-1413 Fax

KENILWORTH PUBLIC LIBRARY

Ms. Dale Spindel
548 Boulevard
Kenilworth, NJ 07033
(908) 276-2451 / (908) 276-7897 Fax
dale@lmxac.org

LA GRIGLIA

Mr. Chris Tocci
740 Boulevard
Kenilworth, NJ 07033
(908) 241-0031 / (908) 241-7311 Fax

MARIBELL SAFETY & HEALTH INSTITUTE

Mr. Stan Bell, Jr.
525 Boulevard
Kenilworth, NJ 07033
(908) 276-6000 / (908) 276-6008 Fax
stan@maribellassociates.com

MY CUBAN ROSE

Ms. Rosa Padron
625 N. Michigan Avenue
Kenilworth, NJ 07033
(908) 687-2266 / (908) 687-2744 Fax
mycubanrose@yahoo.com

NETWORKING TECHNOLOGIES & INTEGRATION, INC.

Mr. John Azzinaro
50 Boright Avenue
Kenilworth, NJ 07033
(908) 276-1200 / (908) 276-7120 Fax
johna@networkingtec.com

PNC BANK

Ms. Christine Testa
535 Boulevard
Kenilworth, NJ 07033
(908) 709-9614 / (908) 653-0619 Fax
christine.testa@pnc.com

RAIKEN-EPSTEIN MONUMENT, INC.

Mr. Sanford B. Epstein
731 Boulevard
Kenilworth, NJ 07033
(908) 245-3400 / (908) 245-2051 Fax

S. SELTZER CONSTRUCTION CORPORATION

Mr. Saul Seltzer, P.E.
701 Springfield Road
Kenilworth, NJ 07033
(908) 964-5978 / (908) 688-3459 Fax
cisshopper@aol.com

SCHERING-PLOUGH CORP.

Ms. Erica Ferry
Public Affairs Director
1095 Morris Avenue, Mail Stop 4775
Union, NJ 07083
908-298-4000

SIGN-A-RAMA

Mr. David Verniero
303 North 14th Street
Kenilworth, NJ 07033
(908) 272-4232 / (908) 272-2233 Fax

SOVEREIGN BANK

Ms. Judith A. Barrett
470 Boulevard
Kenilworth, NJ 07033
(908) 709-1777 / (908) 709-1898 Fax
SueDeSilva@sovereignbank.com

SYNERGY BANK

Ms. Suzanne Rogicki
15 Market Street
Kenilworth, NJ 07033
(908) 956-4004

TELECOM GLOBAL SERVICES

Mr. John Saad
354 Monroe Avenue
Kenilworth, NJ 07033
(908) 272-2008 / (908) 272-1989 Fax
jsaad@tgscorp.com

TOSCA RISTORANTE

Ms. Karen Buckholtz
572 Boulevard
Kenilworth, NJ 07033
(908) 709-1200 / (908) 709-1220 Fax
kbuckholtz@firstunitedmortgage.net

Is Our Card in Your Wallet?

Kenilworth Public Library

Where else in town can you find the following?

-  Free use of high speed computers with Internet access, including wireless
-  Online databases and encyclopedias not available through GOOGLE searches
-  Books, including best sellers, in regular, large print, audio, and downloadable formats
-  A children's department with books, computers and more
-  Movies available on DVD for FREE three day loan
-  Musical CDs covering a wide range of tastes and styles
-  Subscriptions to more than 40 popular magazines and 10 newspapers
-  Children's programming for ages 2 and up
-  Cutting edge programming for adults including live dramatic and musical performances
-  A regular book discussion group
-  Professional reference assistance on a walk-in or phone-in basis

And the friendliest staff anywhere!

But that's not all!

Visit www.kenilworthlibrary.org, call us at 276-2451
or visit us at 548 Boulevard to find out more.