

# BUSINESS • LIFE KENILWORTH

PUBLISHED BY KENILWORTH CHAMBER OF COMMERCE



Issue #1 - Promo

February 2008

The Kenilworth Chamber of Commerce is an affiliate of the Gateway Regional Chamber of Commerce.

## NEXT CHAMBER MEETING

Feb 13, 2008  
8:30 am  
**MY CUBAN ROSE**  
Route 22 East  
& Michigan Ave.

## FEB MEETING TO FEATURE MAYOR FIAMINGO

Kenilworth Mayor Kathi Fiamingo will be in attendance at the February 08 Chamber meeting to discuss her vision for Kenilworth.

What to Expect at Meetings – At Kenilworth Chamber Meetings you'll be networking with other members of the Kenilworth Chamber, learn what's going on in the Borough from municipal officials, and have the opportunity to explain through the Member Spotlights what you do and why you're the best at it!

You may just show up but we would like a head count. Please respond as to your attendance by calling the Chamber office, by fax or via email to [helendurish@gateway-chamber.com](mailto:helendurish@gateway-chamber.com).

## CHAMBER OF COMMERCE IGNITES BUSINESS COMMUNITY

The Kenilworth Chamber of Commerce is taking off. It is stepping up efforts to accommodate the needs of businesses, large and small. Our main objective is to stimulate the business community and, in turn, improve the economic climate throughout the entire borough. The goal is to reach out regionally and market our borough's resources to a broader base market outside of our borders. By developing new programs and boosting existing ones, the Chamber will offer services that are affordable for everyone.

Please make an effort to learn about what we are doing and take advantage of the opportunities we offer. Get involved, come to a meeting or just give us a call if you have any questions.

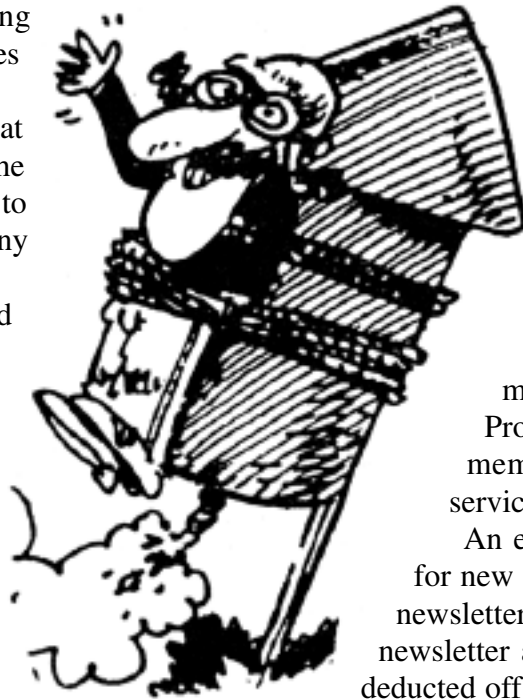
We want more businesses to get involved because there is strength in numbers. By sharing the cost of marketing and advertising the cost to the individual business is lessened. We have also built financial savings into our programs that offset the cost of membership. The cost to join the chamber would be virtually free if a business takes advantage of placing ads in this newsletter or other marketing projects like the Kenilworth

Business Directory and the Town Map. Members also enjoy the benefits of being in the spotlight at meetings, in print and on the Internet.

Kenilworth Chamber of Commerce members are automatically members of the Gateway Regional Chamber of Commerce. The Gateway organization facilitates our local chamber along with several other communities. With 1,800 members it is the largest business organization in the state. Your business will be networked across the entire Gateway marketplace. You are also encouraged to get involved with them at the regional level. The exposure has had proven success for many local businesses.

The Gateway Chamber also maintains a Members Discount Program in which businesses offer other members savings on products and services.

An extra incentive has been put in place for new members available only through this newsletter. The cost for advertising in this newsletter and the business directory would be deducted off of your membership fee.



## TESTIMONIAL TO FIRST RATE CHAMBER STAFF

"As one of the largest businesses in Union County, Schering-Plough is proud to be a part of the Gateway Regional Chamber of Commerce. We recognize the importance of relationship building among businesses in the area and we have found for many years that the Gateway Chamber has served as a primary conduit between our company and the broader business community in Union County and beyond. The first rate quality of the Chamber staff has made the organization highly effective in its efforts to further the common goals of Union County businesses."

*-Joseph Starkey, Schering-Plough Corporation*

*Chamber staff at the 2007 Taste of Kenilworth facilitated by Schering-Plough. R-L: Elaine Lomax, Lauren Jaume, Kate Conroy, Helen Durish.*

## CHAMBER AWARDS KENILWORTH STUDENTS SCHOLARSHIPS

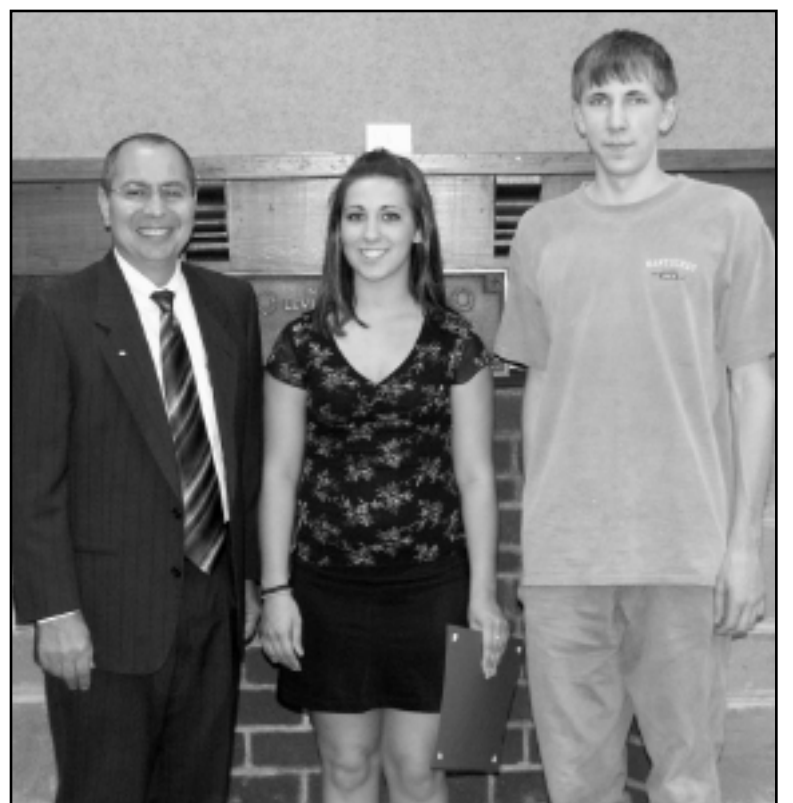
Last Spring, the Kenilworth Chamber of Commerce culled through dozens of applications before finally awarding two \$1,000 scholarships to Kenilworth High School Seniors for their continued education.

The Kenilworth Chamber Scholarship Program has been an ongoing success. Each year the Chamber sends application packets to the Guidance Department of David Brearley High School and each year they find two worthy candidates to bestow the scholarship on.

The Kenilworth Chamber has been raising money for these scholarships through its Street Banner Program and through the Taste of Kenilworth events held each autumn.

### APPLY NOW FOR '08 SCHOLARSHIP

Apply Now for '08 Scholarship – Graduating Seniors who are residents of Kenilworth are eligible for the Kenilworth Chamber of Commerce Scholarship Award. Applications can be picked up from the guidance department at David Brearley High School or at the Kenilworth Public Library. For students who don't attend Brearley, the Chamber can be contacted at 908-352-0900 x 15. An application packet will be mailed out immediately. The deadline for applications is Friday, May 2, 2008. This year, the Chamber will again award two students with \$1,000.00 scholarships each."



*Former Kenilworth Chamber Chairman Mark Bistis with 2007 scholarship winners Christine Conahan and Nicholas Paras.*

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# BUSINESS • LIFE KENILWORTH

*Kenilworth Business Life* is published by the Kenilworth Chamber of Commerce, which is an affiliate of the Gateway Regional Chamber of Commerce.

Over three thousand newspapers are printed monthly and distributed free to every postal patron in Kenilworth.

Although great care has been taken to ensure the information contained within is accurate, Gateway Regional Chamber of Commerce assumes no liability for errors or omissions.

Gateway Regional Chamber of Commerce welcomes the comments and concerns of its readers put into writing and sent to:



P.O. Box 300  
Elizabeth, NJ 07207-0300  
908-352-0900  
908-352-0865 Fax

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Joe Renna

908-447-1295

[joerenna@joerenna.com](mailto:joerenna@joerenna.com)

#### Mission Statement:

*The Gateway Regional Chamber of Commerce is a business organization which represents and advances the business interests of its members.*

*As the largest business-to-business association in the New York/New Jersey region, the Gateway Chamber strives to:*

- *Represent and advance the business interests of our 1,800 members.*
- *Offer more networking events and opportunities than any other business organization in NY/NJ region.*
- *Maintain our 95% retention rate.*

## GREETING FROM MAYOR FIAMINGO

I would like to thank everyone for their confidence in me. I look forward to serving as your Mayor for the next four years. I will maintain an open door policy and will make myself available to anyone who has a question or a concern. I am very mindful of my place in history as the first woman mayor of the Borough and will work very hard to see that the confidence placed in me by the people is well deserved.

2007 was a particularly exciting year for our Borough. We celebrated the 100th anniversary of the day that Kenilworth was established as an independent municipality. The celebrations spanned the entire year with the involvement of all of our community organizations. Thanks to the many volunteers of the Centennial Celebration Committee who devoted their time and talents to the cause, the residents were treated to a full slate of events and celebrations worthy of a 100th birthday.

Kenilworth has long been known as one of the most attractive and affordable communities in the County of Union. That reputation is what drew my parents here more than fifty years ago, and it continues to attract young families to the Borough each year.

This administration will work to maintain and improve upon that reputation. We will work with our Borough employees and department heads to hold the line on budget increases and effect savings without compromising services. We will

seek out grants for projects and see that those which have been awarded are properly and promptly administered. We will continue to work with our elected officials to ensure that the representation that our Borough deserves is received at the County and State levels.

We will continue, and improve upon, the slate of Borough-sponsored public celebrations and events which are successful only as a result of the many Borough residents who selflessly volunteer their time and talents.

I would like to thank the Kenilworth Chamber of Commerce for the work they are doing in promoting Kenilworth and helping local businesses succeed. It is a desire that I share with them and am committed to helping them in their efforts.

This monthly newsletter that will be mailed to every home and business in Kenilworth is an excellent community service. It is an opportunity to get important Borough information out at no expense to the taxpayer. I am pleased to be able to address you in this introductory issue. I wish the Chamber success as the publication grows.

In an effort to reach out to the community, members of the Borough administration will be attending the Chamber's monthly meetings. I will be in attendance at the February 13, 2008 meeting at My Cuban Rose Restaurant, 8:30am. Everyone is invited, businesses and individuals, members and non-members.

## KENILWORTH WELCOMES NEW BUSINESS TO BLVD



*Kenilworth mayor Kathi Fiamingo presided over the ribbon cutting ceremony for the grand opening of North East Tire, Inc. at 493 Boulevard. Standing in the center is owner Jay Urquia assisted by his wife Yaneris. Holding the ends of the ribbon are their daughters Beatriz and Elsy.*



# Visit

# [www.gatewaychamber.com](http://www.gatewaychamber.com)

# Its good for business.

### ADVERTISING & PRESS RELEASES

Inquiries concerning advertising and submissions of press releases can be made to the Gateway Regional Chamber of Commerce via phone, fax or email to:

KATE CONROY

Email: [KateConroy@GatewayChamber.com](mailto:KateConroy@GatewayChamber.com)

Phone: 908-352-0900

Fax: 908-352-0865

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By John L. Picard

“I didn’t know you could fly a plane.” “Fly, yes... land, no” - Indiana Jones and the Last Crusade

**Do I have to move?** My feet were propped up. I was crouched into a folding chair at an impossible angle. It was the end of a long and incredible celebration for my daughter. Most of us have known a moment of exhaustion and contentment like this, after celebrating with those who mean the most to us.

**Why don’t we do this for our business family?** When was the last time you had this kind of moment with your “family of customers”? Events are an often overlooked tool to deepen your customer relationships. The pay-off in awareness, trust and sales usually translates into a great return on investment. However, it requires planning, exhaustive effort and a creative commitment to achieve your business objective.

**Why are we here?** First, define the reasons and goals for the event. Consider both the surface rationale, such as a new product, an anniversary or a new office, and your deeper customer message: saying thank you, sharing knowledge... giving back. Tie all of the event and its communications to a theme which delivers this message.

**Eight excuses for a party.** Things are great. Thank you. I have a great idea. The customer has changed. I need your thinking. Let’s celebrate. The business has changed. And last but not least, the most important strategic marketing reason for a business to celebrate .... Because.

**You never call! You never write!** There are a thousand reasons why the people you invite won’t get to your event. Improve the odds by doing something creative and different. Market the event like a product with creative invitations, e-mails and phone follow-up. Make it personal. In my daughter’s case, we asked each person to RSVP with a quotation that they wished they had heard when they were her age. The responses were phenomenal.

**Indiana Jones.** Choosing suppliers is more difficult than Indiana Jones’ search for the ark. There is always another vendor lurking around the bend. Categories like: the facility, catering,

entertainment, florist, party planner, balloonist, printer, and even the parking valet can strike fear in any innocent’s heart. With each you will ask profound new questions, like; “How many carving stations during appetizers?” and “How much do you tip a ladies room attendant?” (My secret, but if you email me, I will share this Holy Grail)

**Budget.** Target an ideal number of people based on the venue and the goal. For each of your guests add up the cost from each vendor: room, food, communications, giveaways, everything. Come up with a total ... panic ... reduce by 50 percent. That’s your budget. Now, multiply by 150 percent — that will be your actual expenditure.

**Patton would be proud.** Like any great battle, the event must be coordinated. Checklists and follow-up with vendors (deposits, needed information, coordi-nation with other vendors etc.,) and internal management of your business’s role (speeches, name tags, presentations , etc.) all represent hidden labor that is none the less critical to make the event appear “effortless.”

**Play can be real work.** The day has finally come. You’re there. Now what? From the first guest to the last, you need to be in constant motion. Touch your guests by handshake or by word. Be a “personal” host to everyone. Use your peripheral vision to sense the flow.

**Now, the real work begins.** Take notes the next day. Who was there? Who said what? What did you promise? Call or write to thank them for coming. Convert the good feelings into relationship and business development.

**Business is personal.** My daughter continues to bask in the afterglow of her celebration. Your customers will also. Treat them like the family you choose, not the cousins from Schenectady. Let’s make a toast to your event success and save a party favor for me.

*JOHN PICARD is principal of Picard & Company, a strategic marketing firm specializing in business growth and customer retention. Functioning as a “relationship architect,”™ the firm strengthens customer relationships to optimize long-term returns and profitability. Picard can be reached at 908-771-0512 or via e-mail at jpicard@picardmarketing.com*

COMMUNITY SERVICE ORGS WELCOMED

Press releases are offered free of charge to Chamber members and community service organizations. Every effort will be made to accommodate appropriate articles that time and space allows.

- Amalgamated Transit Union
- American Legion Post 470
- Beautification Committee
- B-NAI Israel Cemetery Association of Elizabeth
- Boy Scout Troop 83
- New Jersey Bahais of Kenilworth
- Catholic Daughters of America at St. Theresa’s Church
- Center for Community Integration, Inc.
- Children’s Educational Foundation, Inc.
- Coalition to Stop the Train
- Columbian Club of Kenilworth
- Cub Scout Pack 83
- New Jersey Committee of Concerned Parents
- David Brearley Middle-High School PTO
- Fraternal Order of Police
- Friends of Black Brook Park
- Friends of the Library
- Greater Essex Assn. of Insurance and Financial Advisors
- Harding School Parent Teachers Org. of Kenilworth
- Horace W. Heyman Memorial Scholarship Fund
- Int’l Assn. Bridge Structural & Ornamental Iron Workers
- Int’l Association of Lions Clubs International
- Union United Auto Aerospace & Agricultural Workers
- Kenilworth Art Association
- Kenilworth Chess Club
- Kenilworth Chamber of Commerce
- Kenilworth Educational Foundation, Inc.
- Kenilworth Historical Society, Inc.
- Kenilworth Rotary Club
- Kenilworth Senior Citizens Club
- Kenilworth Silver Card Association, Inc.
- Knights of Columbus 4186
- Korean Central Church
- Little League Baseball, Inc.
- NJ Carpenters Apprentice Training & Educational Fund
- National Treasury Employees Union
- New Jersey State Policemen’s Benevolent Assn. Inc.
- PGEI of America Charitable Foundation, Inc.
- Pharmaceutical Information Systems Association
- Pop Warner Little Scholars, Inc.
- Pride In Kenilworth Committee
- Three Doors, Inc.
- Toastmasters International
- Tony Siragusa Foundation
- Union County Sheriff’s Office
- Kenilworth Veterans of Foreign Wars Post 2230
- Department of New Jersey Woodland Cemetery Co.

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Main Office, Kenilworth: 37 Market Street,  
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# “TASTE OF KENILWORTH” DELIVERED ON PROMISE OF CULINARY DELIGHTS

The fourth annual “Taste of Kenilworth” brought the culinary delights and variety of this restaurant-rich community to one delicious “table” on November 13, 2007.

Local residents have long known Kenilworth as Union County's dining jewel, as the community is home to many fine restaurants and cultural eateries. Once annually a number of these establishments gather to feature the culinary cuisines of their kitchens in one gathering of hungry diners.

Admission provided the opportunity to sample food from a variety of local establishments including :

- Aliperti's at the Kenilworth Inn
- Bella Palermo
- Blackthorn Irish Pub
- Donna & Company Chocolatiers
- Garlic Rose Bistro
- I Love Bagels
- La Dolce Vita
- Mike & Annie's Ice Cream
- My Cuban Rose
- Nick's Luncheonette
- Reis Portuguese BBQ
- Star of India
- Tosca Ristorante

Proceeds from “A Taste of Kenilworth” benefited Kenilworth students through the Kenilworth Chamber of Commerce Scholarship Fund.

The 2007 “Taste of Kenilworth” was hosted by Schering-Plough Corporation and presented by the Kenilworth Chamber of Commerce in coordination with the Kenilworth Centennial Committee and the Kenilworth Historical Society. Local business support included Worrall Community Newspapers, the event's Media Sponsor; Sovereign Bank, Gold Sponsor; Atlantic Federal Credit Union, Elizabethtown Gas, Enterprise Bank, Networking Technologies, PNC Bank, S. Seltzer Construction Corp., Synergy Bank, Taste It Tiramisu, Silver Sponsors; and the American Red Cross Tri County Chapter, Custom Stair Builder, Northfield Bank and Sean Kaufman APM, Centennial Sponsors.

The “Taste of Kenilworth” marked a sustained commitment on the part of the Kenilworth Chamber of Commerce to bring together its business and residential communities for the enrichment of both.



Gene Gillespie, Owner,  
Blackthorn Restaurant & Irish Pub.



Rosa & Ron Padron with Maria Cruz,  
Owners, My Cuban Rose



Chadhury of I Love Bagels  
with some loyal customers.



Mike & Annie of  
Mike & Annie's Frozen Delights



Chef Mario Di Chiara of Tosca Ristorante with his staff



Nick Genova, Owner,  
Nick's Luncheonette



**Greg Cuzzolino**  
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- \* Printers & All-In-Ones
- \* Phones & Accessories
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- \* Sharp Machines
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- \* Bookcases & Lit. Organizers
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*A Bella Palermo creation*



*Bella Palermo*



*Aliperti's located at the Kenilworth Inn*



*Star of India*

*Kenilworth Restaurants interested in participating in the 2008 Taste of Kenilworth can contact the Kate Conroy via phone, fax or email at:  
Email: Phone: 908-352-0900  
Fax: 908-352-0865  
KateConroy@GatewayChamber.com*

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Call to reserve space early!  
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908-352-0865 Fax  
Email us at info@gatewaychamber.com  
KATE CONROY  
kateconroy@gatewaychamber.com

# ADVERTISING IN THIS NEWSLETTER

Each month 3,500 papers are printed and mailed to every household and business in Kenilworth. Approximately 2,710 homes and 720 businesses. The ads are affordably priced with a special lower rate for members of the Gateway Chamber of Commerce. Call today to reserve your space in the next issue.

**This size ad is only \$90**  
For Kenilworth Chamber Members  
\$100 for non-member

**AD RATES**  
1 unit = Business card size ads (3 1/2" x 2")

	Non- Members	Members
1 Unit (Business card)	\$60	\$50
2 Units	\$100	\$90
4 Units	\$180	\$160
6 Units	\$240	\$200
1/2 Page	\$360	\$300
Full Page	\$600	\$480

**Pay for 12 months and get 2 FREE!**  
**\* This size ad - only \$90 \***  
For Kenilworth Chamber Members

**SPECIAL OFFER FOR NEW MEMBERS!**  
Join the Chamber and subtract the cost of your ads from your membership dues!  
**IT'S LIKE GETTING FREE MEMBERSHIP**

## THE KENILWORTH BUSINESS DIRECTORY IS IN THE WORKS! DON'T MISS THE CHANCE TO PLACE AN AD!

The Kenilworth Chamber of Commerce is pleased to announce the production of the premiere edition of the Kenilworth Business Directory. The directory promises to be an outstanding resource for Kenilworth businesses as well as an inexpensive vehicle for advertising opportunities. In step with the positive changes happening in Kenilworth, the Chamber of Commerce will strike the market place with the directory promoting Kenilworth and Kenilworth businesses. The upscale production will be

circulated throughout the county enticing consumers to consider Kenilworth THE place to do business. Besides references to important public information, the 15,000 books will list approximately 750 businesses ensuring that the book will be a valuable tool to keep in the home or office. Every business will receive a free listing under its appropriate industry heading. The Chamber will make every effort to maintain accurate up-to-date records. As a bonus,

chamber members will receive special recognition along with their listing. Aside from the free listing, businesses will be solicited to place ads. The response received by advertisers as a result of this book has been overwhelming. So share the success – don't be left out. Placing an ad in this book sets a business apart from the rest. For the opportunity to be recognized as the area's leader in your industry, call the chamber office for more details (908)352-0900.

Make Checks payable to Kenilworth Chamber of Commerce • P.O. Box 300 • Elizabeth, NJ 07207-0300 • 908-352-0900 • Fax: 908-352-0865



Deadline for all ad placement is April 30, 2008

Company: \_\_\_\_\_ Chamber Member \_\_\_\_\_

Address: \_\_\_\_\_

Phone: \_\_\_\_\_ Fax: \_\_\_\_\_

Contact Name: \_\_\_\_\_ Title: \_\_\_\_\_

Industry Heading: \_\_\_\_\_

Check Ad size preferred	Non-members	Members
_____ 1/8 Page (2 3/4 x 2 3/4)	\$ 75.00	\$ 50
_____ 1/4 Page (2 3/4 x 4 1/4)	\$135.00	\$ 90
_____ 1/2 Page (5 1/2 x 4 1/4)	\$260.00	\$175
_____ Full (5 1/2 x 8 1/2)	\$500.00	\$330
_____ Inside Front & Back Covers	\$750.00	\$500
_____ Back Cover	\$1000.00	\$750

Submit camera ready art or attach information to be designed appropriately.  
Make checks payable to Kenilworth Chamber of Commerce and mail request form and check to Kenilworth Chamber of Commerce, P.O. Box 300, Elizabeth, NJ 07207-0300

Would you like information about joining the Kenilworth Chamber of Commerce? \_\_\_\_\_

### 2008-09 KENILWORTH BUSINESS DIRECTORY

- Mailed to every household and business in town!
- Every Kenilworth business gets a free listing!
- Advertising available to Kenilworth businesses only!
- Discount advertising prices for Chamber members!
- Chamber members get special recognition in book!
- A valuable keepsake which includes important public information and approximately 720 business listings.

- The Gateway Regional Chamber of Commerce is the largest business association in the New York Metropolitan Area with about 1,800 members. We hold approximately 150 events per year from large 600-person dinners to small 10-person breakfasts, and everything in between, with a great emphasis on networking and business promotion.
- The Gateway Chamber has a long history dating back to 1911 when it was founded as the Elizabeth Chamber of Commerce by John D. Rockefeller and other New Jersey industrialists.
- Today, the Gateway Chamber serves as the umbrella organization for 13 regional and local chambers and networking groups including:
  - Union County Chamber of Commerce
  - Central Jersey Chamber of Commerce
  - Route 22 Chamber of Commerce
  - Springfield Chamber of Commerce
  - Kenilworth Chamber of Commerce
  - Roselle Park Chamber of Commerce
  - Clark Chamber of Commerce
  - Linden Chamber of Commerce
  - Somerset Hills Business Network
  - Networking Professionals of New Jersey
  - Gateway Association of Business Women
  - Gateway After Hours
  - Irish Business Association

- When you join the Gateway Chamber you automatically become a member of all thirteen sub-groups at no additional cost.
- The Gateway Chamber operates in Union, Essex, Middlesex and Somerset Counties, making it the only multi-county association in Northern and Central New Jersey. The Chamber also has many members in other states, and a growing number outside the United States.
  - The Gateway Chamber is a strong advocate for its members. It works at the federal, state and local levels on both legislative and regulatory issues.
  - The Gateway Chamber publishes its own monthly newspaper, *Inside Business*, which has an estimated readership of 75,000.
  - We consider it to be core to our mission to help our members grow their businesses, and as a result our retention rate has averaged 95% over the last five years. This focus on membership services is at the center of our philosophy.
  - Members of the Gateway Chamber run the gamut from large corporations like Merck, Schering-Plough, Verizon and Continental Airlines, to small and medium-sized businesses, to a very active home-based business group.

KENILWORTH, NJ

Founded: 1907  
Population: 7,574  
Area (Square Miles): 2.08

MAYOR:  
Kathi Fiamingo

COUNCIL MEMBERS:  
Salvatore Candarella  
Lawrence Clementi  
Anthony DeLuca  
Brian Joho  
Fred Pugliese  
Toncia Sosnosky

BOROUGH PHONE NUMBERS

Emergency .....	911
Police Department .....	276-1700
Borough Clerk .....	276-9090
Tax Office .....	276-5800
Board of Health .....	276-2740
Building Inspector .....	276-5802
Public Works .....	276-5073
Library .....	276-2451
Senior Center .....	272-7743
Harding School .....	276-5936
Fire Prevention .....	276-8935

HOW AND WHY TO BECOME A MEMBER

Growth in Kenilworth has been moving so fast on so many fronts that it is difficult to keep track of all the change. The Kenilworth Chamber of Commerce is stepping up efforts to accommodate the needs of business in this

climate. There is great business opportunity that comes with change. Our main objective is to stimulate the business community and in turn improve the economic climate throughout the entire

borough. The goal is to reach out county-wide and market our borough’s resources to a broader base market

Make Checks payable to Kenilworth Chamber of Commerce • P.O. Box 300 • Elizabeth, NJ 07207-0300 • 908-352-0900 • Fax: 908-352-0865

FIRM NAME

ADDRESS

TOWNSTATEZIP

WEBSITE

EMAIL ADDRESS

COMPANY REPRESENTATIVE & TITLE

TELEPHONE NO.FAX NO.

BUSINESS CLASSIFICATION

BRIEF DESCRIPTION OF SERVICES

DUES SCHEDULE

Your investment in dues as a Chamber member is tax deductible as a business expense.		
Number of Employees	Dues \$	
1 - 5	360.00	
6 - 10	445.00	
11 - 25	515.00	
26 - 50	700.00	
51 - 75	845.00	
76 - 100	1,080.00	
101 - 150	1,340.00	
151 - 200	1,750.00	
Home-Based Businesses (< 2 employees)	\$235.00	
Charitable Organizations	\$360.00	
Sales Representative (Admin. fee waived)	\$395.00	

INTRODUCTORY DUES SPECIAL

First time new members can deduct the cost of ads placed in the next edition of Kenilworth Business Life newsletter and the cost of an ad in the Kenilworth Business Directory from their first year dues!

Dues amount:

Cost of ad in Kenilworth Business Life\*:

Cost of ad in Kenilworth Business Directory\*:

Total cost of ads: Pay this amount:

\*Use member pricing! Subtract cost of ads from dues\*\*:

Businesses with over 200 employees should call Gateway Chamber Office for rates.

\*\*Pay cost of ads plus difference between dues and cost of ads also if balance exists.

Make Checks payable to Kenilworth Chamber of Commerce • P.O. Box 300 • Elizabeth, NJ 07207-0300 • 908-352-0900 • Fax: 908-352-0865



KENILWORTH CHAMBER OF COMMERCE MEMBERS

Members of the Gateway Regional Chamber are automatically members of their 13 affiliate groups. These are members located in Kenilworth, NJ as of 1/1/08.

ACCESS SELF STORAGE OF KENILWORTH

Ms. Jessica Sparkman  
750 Boulevard  
Kenilworth, NJ 07033  
(908) 259-1020 / (908) 259-1441 Fax  
kenilworth@access-stor.com

ADVANCED HANDLING SYSTEMS, INC.

Mr. John Donovan  
725 Fairfield Avenue  
Kenilworth, NJ 07033  
(908) 241-4015 / (908) 241-9083 Fax  
ahs83g@netscape.net

AIR SYSTEMS MAINTENANCE, INC.

Mr. Thomas Crozier  
718 Jefferson Avenue  
Kenilworth, NJ 07033  
(908) 241-1555 / (908) 241-8111 Fax  
tdc@nac.net

ALERT DETECTION TECHNOLOGY

Mr. J. Anthony Marino  
725 Boulevard  
Kenilworth, NJ 07033  
(908) 620-1200 / (908) 620-1204 Fax  
adt@alertdetection.com

ATLANTIC FEDERAL CREDIT UNION

Ms. Maryann Small  
37 Market Street  
Kenilworth, NJ 07033  
(908) 245-1750 / (908) 245-4798 Fax  
msmall@atlfedcu.com

BANK OF AMERICA  
- A&P IN-STORE BRANCH

Mr. Daniel Scott  
805 Boulevard  
Kenilworth, NJ 07033  
(908) 620-1069 / (908) 620-1070 Fax  
Daniel.scott@bankofamerica.com

BLACKTHORN RESTAURANT & IRISH PUB

Mr. Gene Gillespie  
651 North Michigan Avenue  
Kenilworth, NJ 07033  
(908) 687-3311 / (908) 687-5505 Fax

CRINCOLI CONSTRUCTION, LLC

Mr. Peter Crincoli, Jr.  
44 North 21st Street  
Kenilworth, NJ 07003  
(908) 578-5878 / (908) 272-6693 Fax

ENTERPRISE BANK

Ms. Susan DeVizio  
490 Boulevard  
Kenilworth, NJ 07033  
(908) 653-1800 / (908) 653-9499 Fax  
susan.devizio@enterprisebank.net

GIORDANO-PICERNO CONSTRUCTION

Ms. Toni Giordano  
550 Boulevard  
Kenilworth, NJ 07033  
(908) 272-8544 / (908) 272-7872 Fax  
giogfp@yahoo.com

“HINDER THEM NOT”  
MONTESSORI SCHOOL

Ms. Sally McGeehan  
225 North 8th Street  
Kenilworth, NJ 07033  
(908) 276-7759 / (908) 276-7759 Fax  
sallymcgeehan@verizon.net

HUDSON ENVIRONMENTAL SERVICES, INC.

Mr. Eric Schlauch  
4 Mark Road, Suite C  
Kenilworth, NJ 07033  
(908) 686-5959 / (908) 686-5676 Fax

KENILWORTH BOARD OF EDUCATION

Mr. Vincent A. Gonnella  
426 Boulevard  
Kenilworth, NJ 07033  
(908) 276-1644 / (908) 276-7598 Fax

KENILWORTH BOROUGH

The Honorable Kathi Fiamingo  
567 Boulevard  
Kenilworth, NJ 07033  
(908) 276-9090 / (908) 276-7688 Fax  
kathi@ifplaw.com

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740 Boulevard  
Kenilworth, NJ 07033  
(908) 241-0031 / (908) 241-7311 Fax

MARIBELL SAFETY & HEALTH INSTITUTE

Mr. Stan Bell, Jr.  
525 Boulevard  
Kenilworth, NJ 07033  
(908) 276-6000 / (908) 276-6008 Fax  
stan@maribellassociates.com

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Ms. Rosa Padron  
625 N. Michigan Avenue  
Kenilworth, NJ 07033  
(908) 687-2266 / (908) 687-2744 Fax  
mycubanrose@yahoo.com

NETWORKING TECHNOLOGIES  
& INTEGRATION, INC.

Mr. John Azzinaro  
50 Boright Avenue  
Kenilworth, NJ 07033  
(908) 276-1200 / (908) 276-7120 Fax  
johna@networkingtec.com

PNC BANK

Ms. Christine Testa  
535 Boulevard  
Kenilworth, NJ 07033  
(908) 709-9614 / (908) 653-0619 Fax  
christine.testa@pnc.com

RAIKEN-EPSTEIN MONUMENT, INC.

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731 Boulevard  
Kenilworth, NJ 07033  
(908) 245-3400 / (908) 245-2051 Fax

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Mr. Saul Seltzer, P.E.  
701 Springfield Road  
Kenilworth, NJ 07033  
(908) 964-5978 / (908) 688-3459 Fax  
cisshopper@aol.com

SCHERING-PLOUGH CORP.

Mr. Joseph P. Starkey  
2000 Galloping Hill Road  
Kenilworth, NJ 07033  
(908) 298-7418 / (908) 298-7349 Fax  
joseph.starkey@spcorp.com

SIGN-A-RAMA

Mr. David Verniero  
303 North 14th Street  
Kenilworth, NJ 07033  
(908) 272-4232 / (908) 272-2233 Fax

SOVEREIGN BANK

Ms. Judith A. Barrett  
470 Boulevard  
Kenilworth, NJ 07033  
(908) 709-1777 / (908) 709-1898 Fax  
barrettj@sovereignbank.com

SYNERGY BANK

Ms. Suzanne Rogicki  
15 Market Street  
Kenilworth, NJ 07033  
(908) 956-4004

TELECOM GLOBAL SERVICES

Mr. John Saad  
354 Monroe Avenue  
Kenilworth, NJ 07033  
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jsaad@tgscorp.com

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572 Boulevard  
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(908) 709-1200 / (908) 709-1220 Fax  
kbuckholtz@firstunitedmortgage.net

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